INVESTOR BULLETIN
based on 3M2019
This presentation may contain forward-looking objectives and statements about WIKA’s financial situation, operating results, business activities and expansion strategy.

These objectives and statement are based on assumptions that are dependent upon significant risk and uncertainty factors that may prove to be inexact. The information is valid only at the time of writing and WIKA does not assume any obligation to update or revise the objectives on the basis of new information or future or other events, subject to applicable regulations.

Additional information on the factors that could have an impact on WIKA’s financial result is contained in the documents filed by the WIKA Group with the Financial Services Authority (OJK), Indonesia Stock Exchange (IDX) and available on the WIKA Group’s website at www.wika.co.id
COMPANY OVERVIEW

Brief Overview

- Established in 1960 under the name Perusahaan Negara Bangunan Widjaja Karja, WIKA is one of the largest listed state-owned engineering, procurement and construction (“EPC”) companies in Indonesia with diversified construction projects.
- The market capitalization of WIKA as of December 31, 2018 was IDR 14.85 Trillion.
- As of December 31, 2018, WIKA is owned by the Government as to 65.05% and by public shareholders as to 34.95%.
- Total order book as of December 31, 2018 was valued at IDR 123.49 Trillion.
- Successfully undertaken key national infrastructure projects including the Balikpapan-Samarinda Toll Road, the Semanggi Interchange, the Jatigede Dam, Soekarno-Hatta Airport Terminal 3, the Ngurah Rai Airport and the Suramadu Bridge, the Serang-Panimbang Toll Road and the Jakarta-Bandung High Speed Railway.

Vision/ Mision

VISION

To be One of The Best Integrated EPC and Investment Company in South East Asia

MISSION

- Providing Excellent Integrated Products and Services on EPC and Investment for Infrastructure, Building, Energy, Industrial Plant, Industry and Realty & Property
- Accomplish Key Stakeholders Expectation
- Practicing Business Ethics to Promote Good Corporate Citizen and Company Sustainability
- Strategic Overseas Expansion
- Implementing Best Practices Integrated Management System

Key Milestones
BUSINESS PORTFOLIO

Republic of Indonesia
65.05%

Public
34.95%

Transportations Infra

Energy

Water & Environment

Subsidiaries

Investment in Associates

• WIKA own 10% exclude from 60%

** WIKA own 40% exclude from 60%

- WIKA KOBE
- WIKA KRAKATAU BETON
- WIKA CLT

- PT Citra Lautan Tekni
- WIKA BETON
- WIKA Gedung
- WIKA Consulting
- WIKA Industri Manufaktur
- WIKA Rekayasa Konstruksi
- WIKA Makasar Digital City
- WIKA Realty Minor
- WIKA Realty Power
- WIKA Indonesia Energy
- WIKA Prima

- PT Jasa Marga Tbk.
- PT Jasa Marga
- PT Jasa Marga (Bali) Tbk.
- PT Jasa Marga Bumi Asri Tbk.
- PT Jasa Marga Mitra Jaya Tbk.
- Prima

- PT Citra Marga Lintas Jabar
- PT Karya Prima Daerah Tunejaya
- PT Karya Prima Cipta
- PT Aset Daerah Tunejaya
- PT Angkasa Nusantara

- PT Air Minum Indonesia
- PT Kereta Cepat Indonesia China
## Wika Business Line

<table>
<thead>
<tr>
<th>INVESTMENT</th>
<th>REALTY &amp; PROPERTY</th>
<th>INFRASTRUCTURE &amp; BUILDING</th>
<th>ENERGY &amp; INDUSTRIAL PLANT</th>
<th>INDUSTRY</th>
<th>CONSTRUCTION ENGINEERING</th>
<th>INTEGRATED TRANSPORTATION SYSTEM</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENERGY</td>
<td>INFRA &amp; WATER</td>
<td>PROPERTY DEVELOPMENT</td>
<td>CIVIL CONSTRUCTION &amp; HIGH RISE BUILDING</td>
<td>EPC &amp; POWER ENERGY</td>
<td>PRECAST CONCRETE</td>
<td>CONS. INDUSTRY</td>
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<tr>
<td>REV: 109 Bn</td>
<td>3 Bn</td>
<td>1.310 Bn</td>
<td>20.600 Bn</td>
<td>4.125 Bn</td>
<td>4.055 Bn</td>
<td>841 Bn</td>
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<tr>
<td>CONT: 0.35%</td>
<td>0.01%</td>
<td>4.20%</td>
<td>66.11%</td>
<td>13.24%</td>
<td>13.01%</td>
<td>2.70%</td>
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<tr>
<td>REC INC</td>
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<td>REC INC</td>
</tr>
</tbody>
</table>

Rev: Revenue as of 2018  
Cont: Current Contribution to group  
Rec Inc: Recurring Income  
Bn: Billion
NEW CONTRACT PER SEGMENT (IDR. Bio)

SEGMENT: INDUSTRY

SEGMENT: INFRA & BUILDING

SEGMENT: ENERGY & IND. PLANT

SEGMENT: PROPERTY & REALTY
NEW CONTRACT CYCLE (IDR. Bio)

NEW CONTRACT
3M2019 10.909,54
3M2018 6.718,89

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec
MoM 2019 Total 2019 MoM 2018 Total 2018
NEW CONTRACT BASED ON SCOPE OF WORK (3M2019) (IDR. Bio)

- **Industrial Plant**: 12.89% - 1.406
- **Precast Industry**: 20.21% - 1.358
- **Building**: 45.31% - 3.045
- **Property & Realty**: 2.86% - 192
- **Toll, Road & Bridges**: 19.99% - 1.343
- **Port, Irrigation, DAM**: 76 1.13%
- **Manufacture & Constr**: 7.40% - 497
- **Bitumen**: 2.02%
- **Power Plant**: 33.00% - 3.600

**NEW CONTRACT**

- **3M2019**: 10,909,54
- **3M2018**: 6,718,89

FY2018 | FY 2019
---|---

NEW CONTRACT AND CARRY OVER (3M2019) (IDR. Bio)

ORDER BOOK
3M2019 93,429,10
3M2018 78,745,58

18,65%

NEW CONTRACT AND CARRY OVER (3M2019)

NEW CONTRACT

3M2018 6,718,89
3M2019 10,909,54

CARRY OVER

3M2018 72,026,69
3M2019 82,519,56

2,86% 45,89% 1,72% 6,78%
3,09% 37,20% 14,51% 86,70%
27,62% 12,85% 78,75% 5,02%
66,43%
NEW CONTRACT BASED ON PROJECT OWNER

MARCH 2018
- Private: 42,07%
- SOE: 42,96%
- Government: 14,97%

MARCH 2019
- Private: 47,36%
- SOE: 1,44%
- Government: 51,20%

2015-2019F
- Private: 17,77%, 13,74%, 17,91%, 15,00%, 18,59%
- SOE: 42,54%, 22,07%, 24,03%, 39,49%, 38,37%
- Government: 64,18%, 38,37%, 58,06%, 45,52%, 43,05%
## SHAREHOLDERS STRUCTURE

### TOTAL SHARES
(as of 31 March 2019)
8,969,951,372

<table>
<thead>
<tr>
<th>Shareholders</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>03M19</th>
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<tbody>
<tr>
<td>Government</td>
<td>65,05%</td>
<td>65,05%</td>
<td>65,05%</td>
<td>65,05%</td>
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</tr>
<tr>
<td>Employee</td>
<td>1,12%</td>
<td>0,76%</td>
<td>0,69%</td>
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<tr>
<td>Public</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Foreign</td>
<td>15,59%</td>
<td>11,07%</td>
<td>8,86%</td>
<td>7,71%</td>
<td>9,26%</td>
</tr>
<tr>
<td>- Local</td>
<td>18,24%</td>
<td>23,13%</td>
<td>25,40%</td>
<td>26,59%</td>
<td>25,06%</td>
</tr>
</tbody>
</table>
THANK YOU

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