

PUBLIC EXPOSE PT Wijaya Karya (Persero) Tbk.

INVESTOR SUMMIT & CAPITAL MARKET EXPO 2015

9 November 2015 - BEI Tower | Gedung Bursa Efek Indonesia





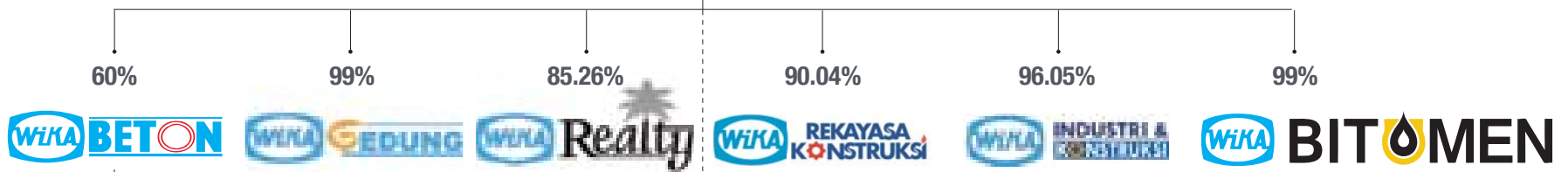
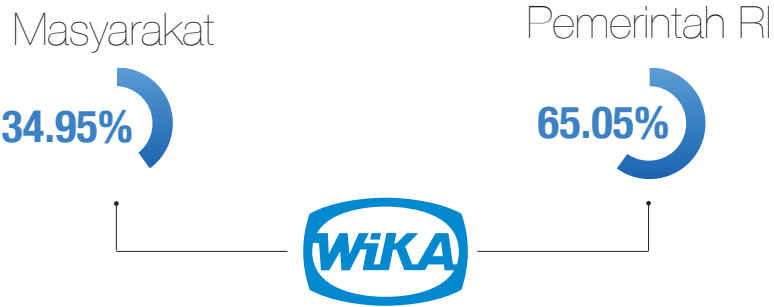
VISI

Menjadi Salah Satu Perusahaan Terbaik di Bidang EPC (Engineering, Procurement & Construction) dan Investasi yang Terintegrasi di Asia Tenggara

MISI

- Menyediakan produk dan jasa yang unggul dan terpadu dibidang EPC dan Investasi untuk Infrastruktur, Gedung Bertingkat, Energy, Industrial Plant, Industri Beton, dan Properti
- Memenuhi Harapan Pemangku Kepentingan Utama
- Mengimplementasikan Etika Bisnis untuk Mendukung Tata Kelola Perusahaan yang Berkesinambungan
- Ekspansi Strategis ke Luar Negeri
- Mengimplementasikan “Praktek-praktek Terbaik” dalam Sistem Manajemen Terpadu

PORTOFOLIO BISNIS



WIKA KOBE 51%
PT WIJAYA KARYA KOMPONEN BETON

WIKA KRAKATAU BETON 60%

WIKA CLT 100%
PT CITRA LAUTAN TEDUH

— Anak Perusahaan

- - - Investasi minoritas

Infrastruktur transportasi	Energi	Energi Terbarukan	Air & Lingkungan
Toll Road PT MARGA KUNCIAN CENDARENG 2% PT PERUMBAHAN JALAN TOL SOERABAYA-CENDARENG 0,4% PT MARGA BALI TOL Highway Corporation 20% PT Marga Negeri Ageng 25%	WIKA JABAR POWER 20%	WIKA INDUSTRI ENERGI 40%	PT AIR MINUM INDONESIA 14%
Sea Port Prima 15%			
Railway 38%			

PILAR BISNIS



INDUSTRI



Beton Pracetak :

- Produk Beton Pracetak
- Managemen Bahan Alam

Fasilitas Industri :

- Fabrikasi Baja
- Aluminium Casting
- Injeksi Plastik

Bitumen :

- Aspal Granular
- Aspal Ekstraksi

INFRASTRUKTUR & GEDUNG



Konstruksi Sipil :

- Jalan dan Jembatan
- Pelabuhan, Anjungan
- Bendungan & barrage

Konstruksi Gedung :

- Hunian & Komersial
- Bandar Udara
- Fasilitas Umum

Konstruksi Baja :

- *Erection*
- Pemasangan Alat Berat

ENERGI & INDUSTRIAL PLANT



EPC :

- Minyak dan Gas
- Pabrik Petrokemikal
- Pabrik Semen, Pembangkit Listrik
- Pertambangan, Biofuel, Pabrik Pupuk

Operating & Maintenance

- Pembangkit Listrik
- Peralatan Industri

REALTI & PROPERTI



Realti & Properti :

- Perumahan
- Gedung Tinggi (Apartemen, Kondotel, Perkantoran,)
- Komplek Industri

Managemen Properti

INVESTASI



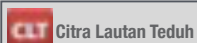
Energi

AIR & Lingkungan

Transportasi Infrastruktur

JASA/PRODUK

DEPARTEMEN, AP, ASOSIASI



Departemen Sipil Umum
Departemen Wilayah
Departemen Luar Negeri
Departemen Bangunan Gedung



Departemen Industrial Plant
Departemen Konstruksi
Pembangkit Listrik
Departemen Investasi
Pembangkit Listrik



Departemen Bangunan Gedung

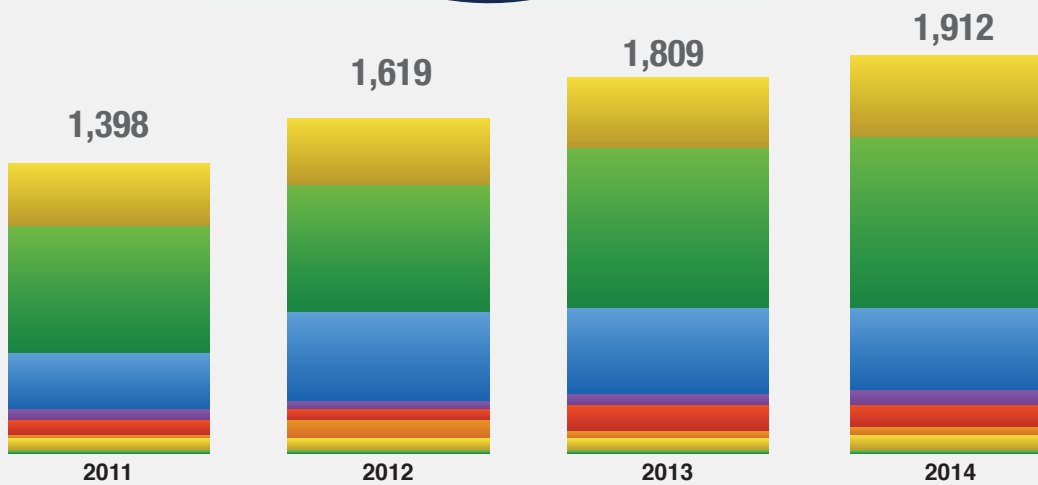
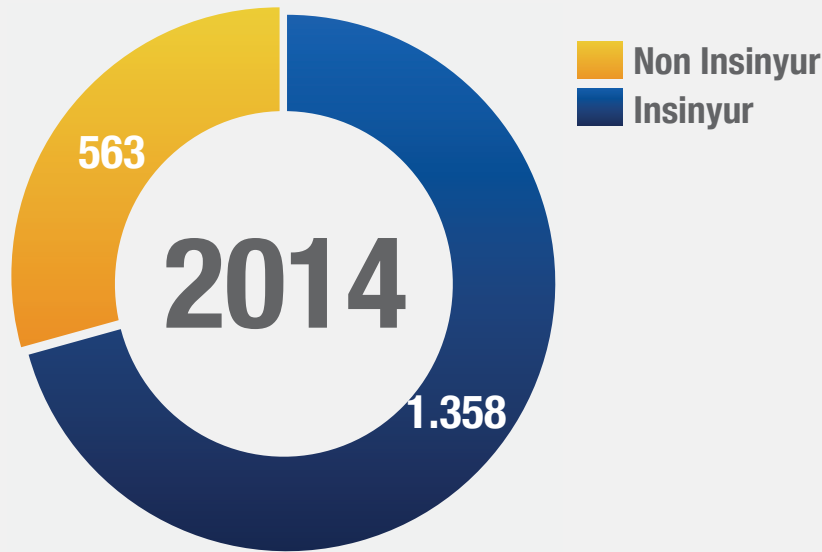


Departemen Investasi
Pembangkit Listrik



SUMBER DAYA MANUSIA

DESEMBER 2014



General Manager	15
Manajer Divisi	17
Manajer Biro	68
Manajer Wilayah	36
Manajer Proyek	108
Manajer Konstruksi	65
Supervisor/Koordinator	403
Staf	814
Sub Total	1.749
Anak Perusahaan	380
Total	1.912

PORTFOLIO PROYEK INFRASTRUKTUR & GEDUNG



Mass Rapid Transit, Jakarta



Dermaga Batu Ampar, Batam



Depo Depok, Jawa Barat



Bendungan Jatigede, Jawa Barat

PORTFOLIO PROYEK INFRASTRUKTUR & GEDUNG



RSUD Pasar Minggu, Jakarta



Bandar Udara Sepinggan, Kalimantan



Gedung ITB, Bandung



Lering Center Pelindo, Ciawi Bogor

PORTFOLIO PROYEK ENERGI & INDUSTRIAL PLANT



INDUSTRI Beton Pra Cetak

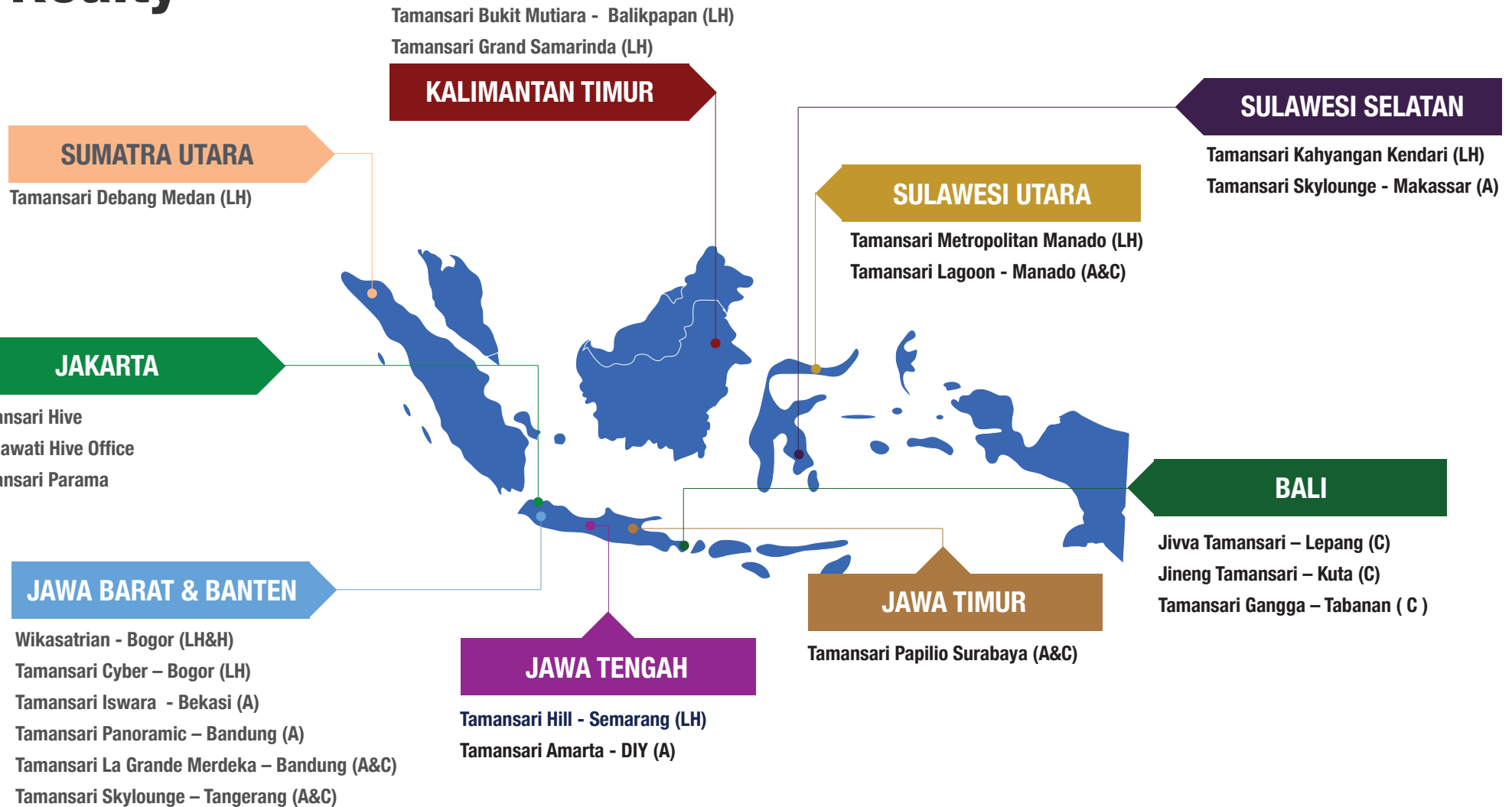


- **Wide Coverage:** WIKA Beton will have 12 production facilities (including subsidiaries) by June 2015, 6 sales areas and 2 representative offices strategically located all across Indonesia.
- **Well Integrated:** 1) Complete business cycle from engineering, raw material production, fabrication, and installation (Backward and Forward Integration); 2) Flexibility in moving supporting equipment such as moulding to all production facilities in Indonesia.

WIKA Beton is able to provide **fast delivery and cheaper transportation cost** due to close proximity to customers.



PROPERTI Realty





PENILAIAN PERUSAHAAN



	2008	2009	2010	2011	2012	2013	2014	2015
NILAI GCG (Penilai: BPKP)	85,56	86,20	86,97	89,34		86,07¹⁾		89,23⁸⁾
BUMN BERSIH						INTERNAL TARGET : 9.4 PERCEPTION: 8.41		
INDEX CGPI						80.36 Emeraina Industry Leader		
ASEAN SCORECARD						25 biggest group score: 61-65	30 biggest group score: 69	
RATING PERUSAHAAN (PENILAI: PEFINDO)	id A Stable Outlook	-	id A Stable Outlook	id A+ Stable Outlook	id A+ Stable Outlook			id A+ Stable Outlook
RATING INSTRUMEN (PENILAI: PEFINDO)							id A+ Stable Outlook	id A+ Stable Outlook
PERFORMANCE EXCELLENCE	-	-	-	-	590³⁾ Emerging Industry Leader	582,5³⁾ Emerging Industry Leader		
ENGAGEMENT LEVEL	-	85,93⁴⁾	85,55⁴⁾	80⁵⁾	88⁵⁾			
RISK MATURITY LEVEL			2,86⁶⁾	3,12⁶⁾	2,56⁷⁾	3,51⁷⁾		

1. SK Menteri BUMN No. SK-16/S.MBU/2012 | 2. Dinilai Oleh Indonesia Quality Award (IQA) | 3. Dinilai Oleh "Kriteria Penilaian Kinerja Unggul" (KPKU) | 4. Dinilai Oleh LPPM | 5. Dinilai Oleh AON Hewitt | 6. Dinilai berdasarkan Coso Framework | 7. Dinilai berdasarkan ISO 31000

PENGHARGAAN DAN SERTIFIKAT



OHSAS 18001: 2007
Occupational Health & Safety
Management System



**ISO 14001:2004/SNI
19-14001:2005**
environmental management
System



SNI ISO 9001: 2008
Quality
Management system



**Security
Management System**



Aug 21st, 2014

**Silver in Strategic Marketing
& Bronze Tactical Marketing**
BUMN Marketing Award 2014



June 4th, 2014

**The Best in Building and
Managing Corporate Image**
Corporate Image Award 2014



May 8th, 2014

**Best Listed
Companies 2014**
Majalah Investor



April 29th, 2014

**Indonesia Most Admired
Company 2014**
Warta Ekonomi Award



December 16th, 2013

**Trusted Company Based
on Corporate Governance
Perception Index (CGPI)**
Good Corporate
Governance Award 2013



December 13rd, 2013

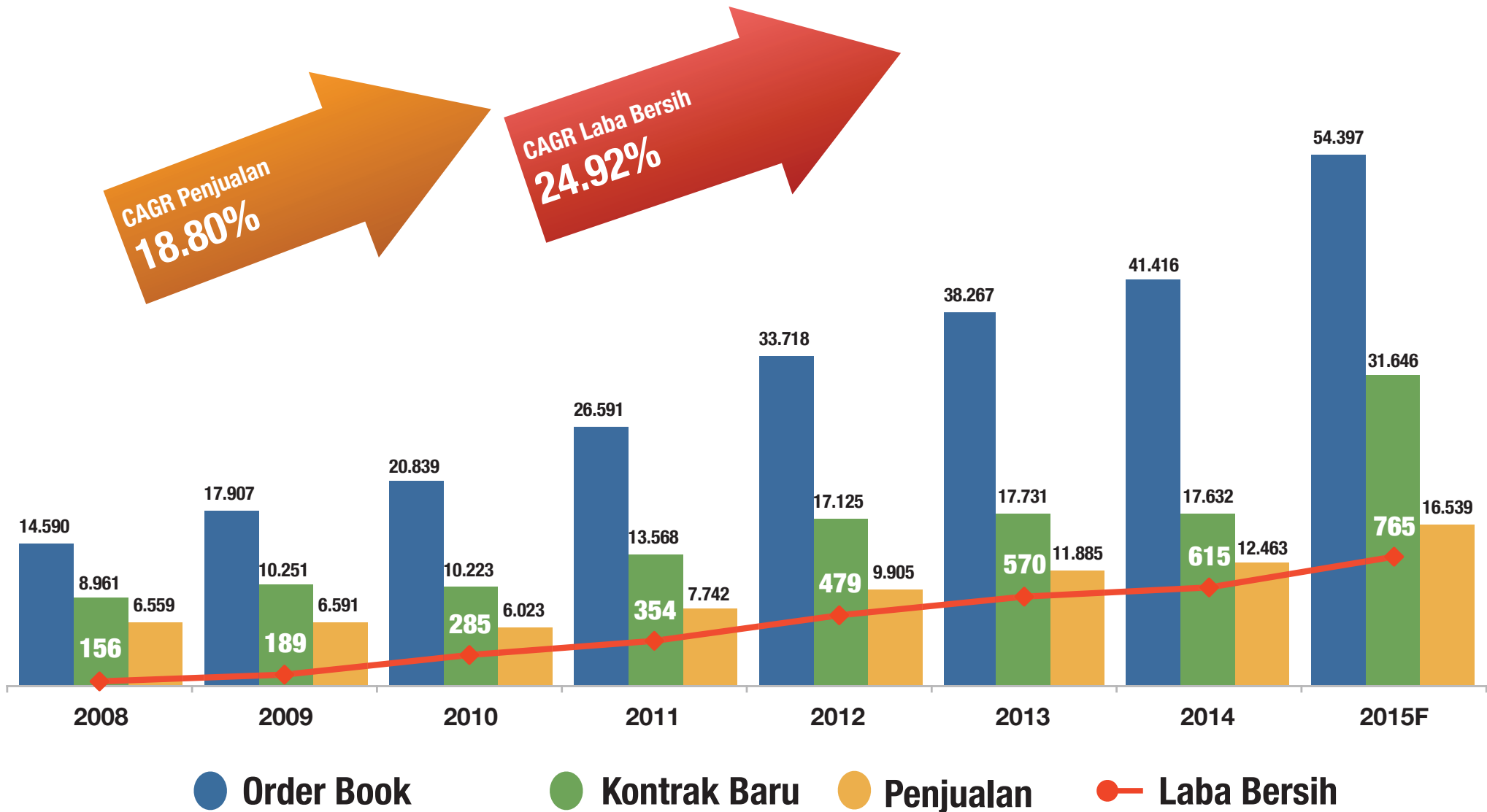
**The Best Non Financial
SOE 2013 –
Construction and
Construction Service
Sector**
Investor Magazine

ORDER BOOK, KONTRAK BARU, PENJUALAN & LABA BERSIH



2008 - 2015F

(dalam Miliar Rp)



KONTRAK BARU DAN CARRY OVER

FY2014 (dalam Miliar Rp)

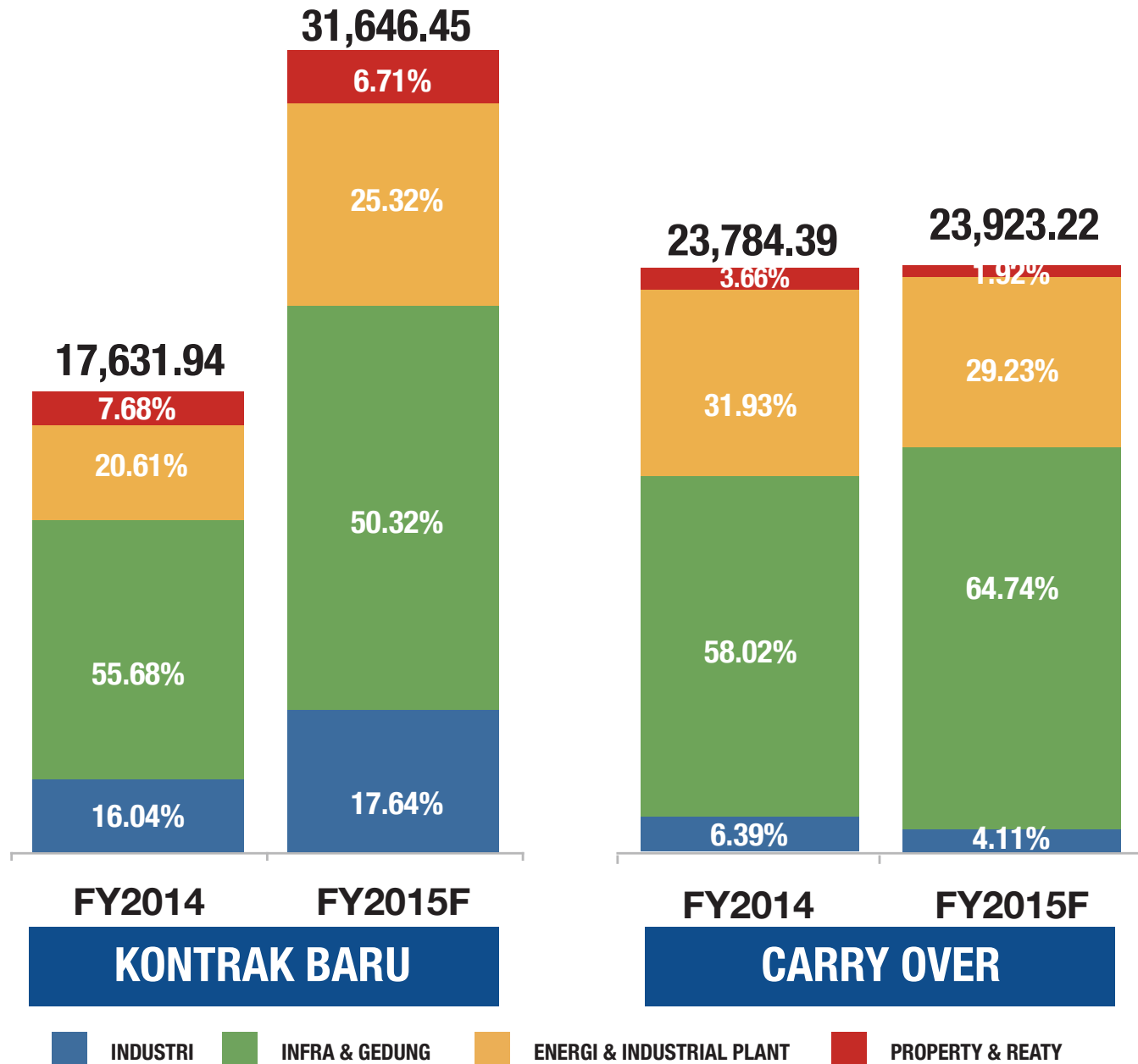


ORDER BOOK

FY2013 **37,616.49**

FY2014 **41,416.33**

FY2015F **54,518.67**



KONTRAK BARU DAN CARRY OVER



9M2015 (dalam Miliar Rp)

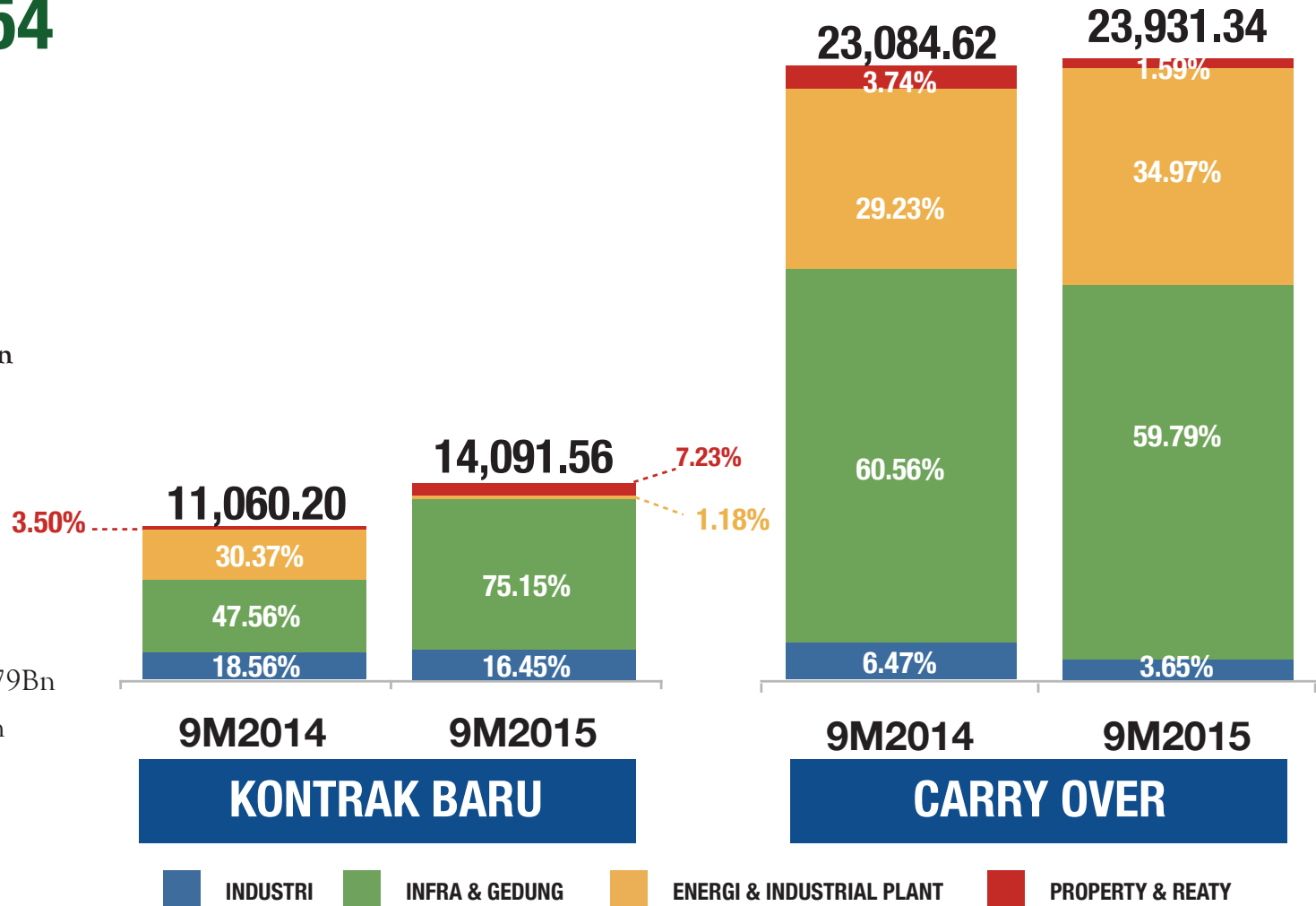
ORDER BOOK

9M2015 **38,022.89**

9M2014 **34,766.54**

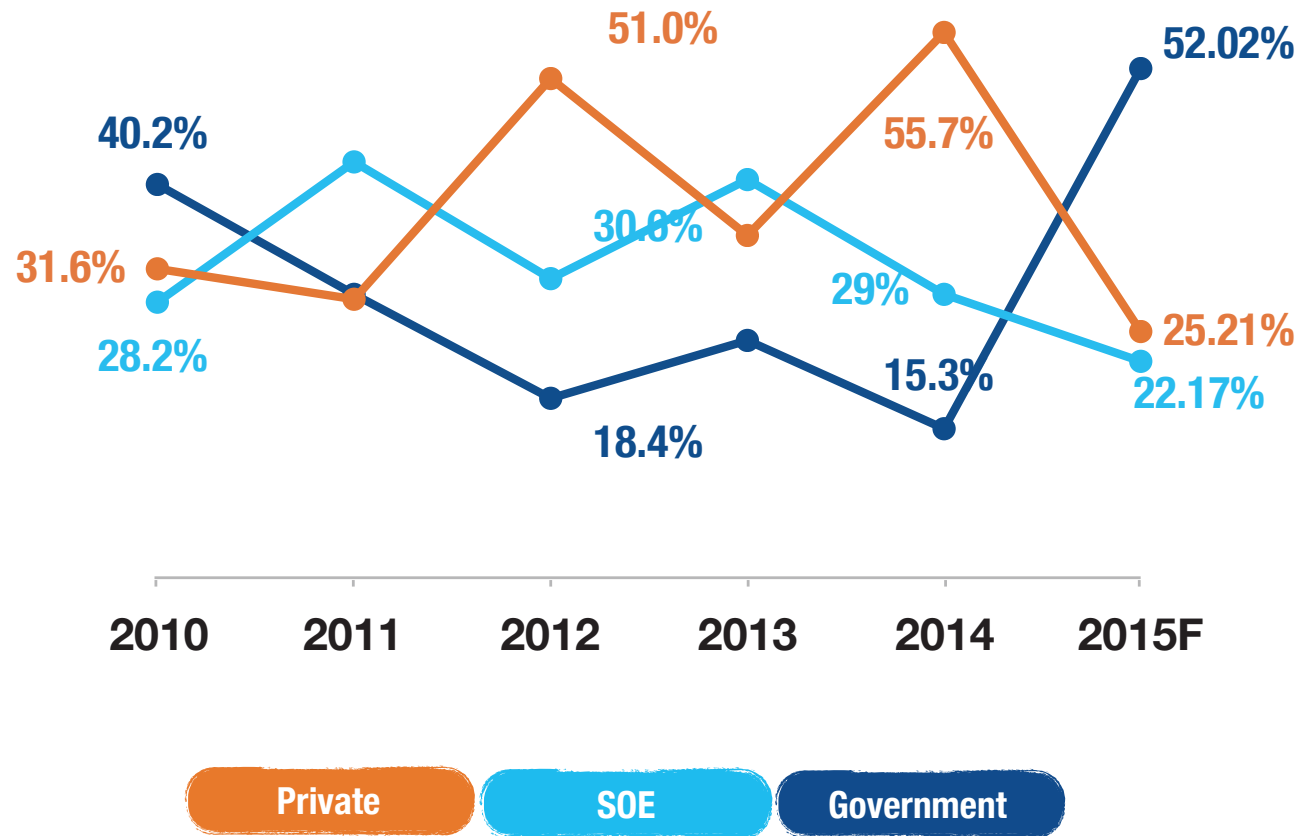
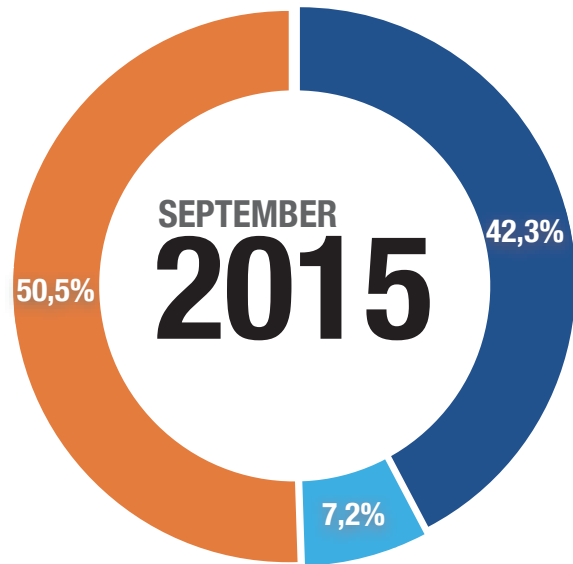
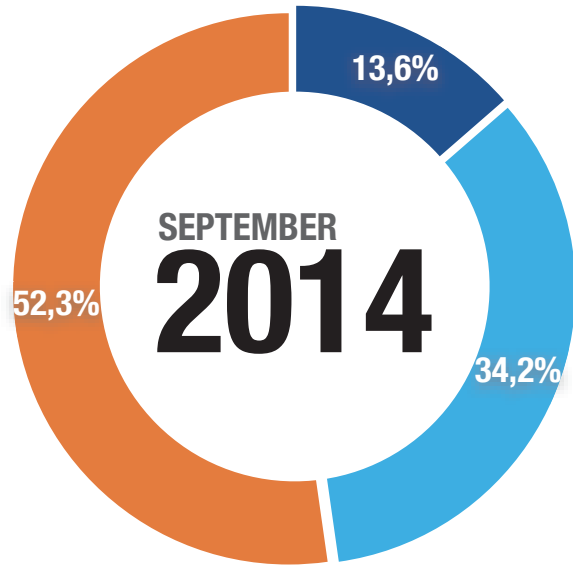
9M2015 PROYEK BESAR YANG DIDAPAT

- Oecusie Airport-Timor Leste Rp909.72Bn
- Pasellorang Dam Rp478.27Bn
- Keureuto Dam Rp406.91Bn
- Elevated Non Toll Ciledug Rp319.28Bn
- Bogor Ciawi Toll-Road Rp322.92Bn
- Container Yard Lamong Rp325.48Bn
- Bogor-Ciawi Toll Road Rp322.92Bn
- Solo-Kertosono Toll Road (Loan) Rp717.79Bn
- Double-Double Track Maggarai Rp330Bn



KONTRAK BARU PER PEMBERI KERJA

(dalam Miliar Rp)



PENJUALAN PER SEGMENT QUARTALAN

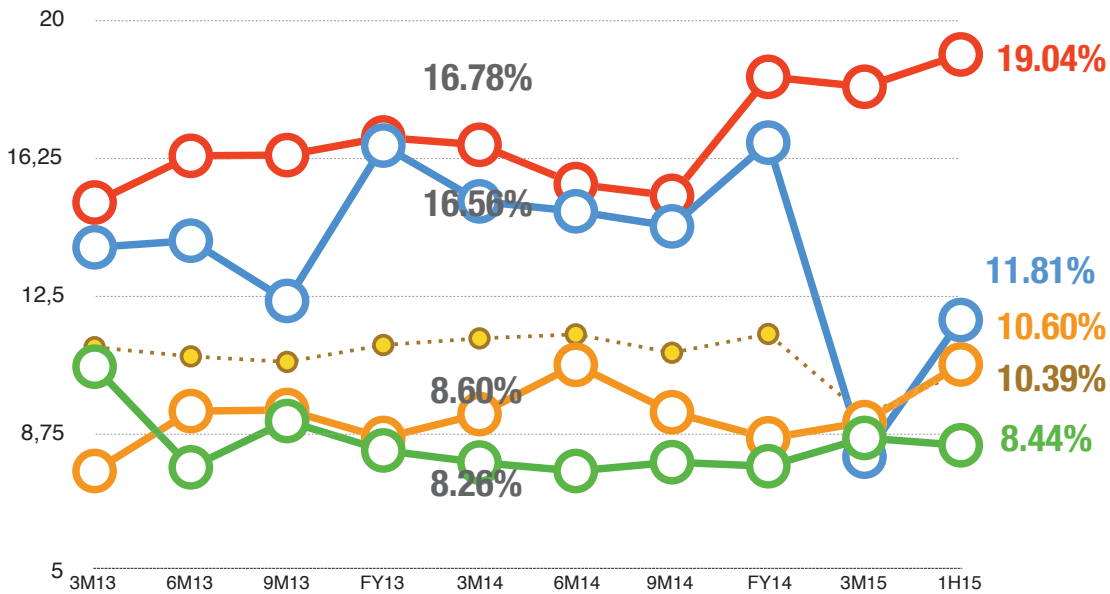
1H2015

PENJUALAN WIKA GROUP ex. JO*

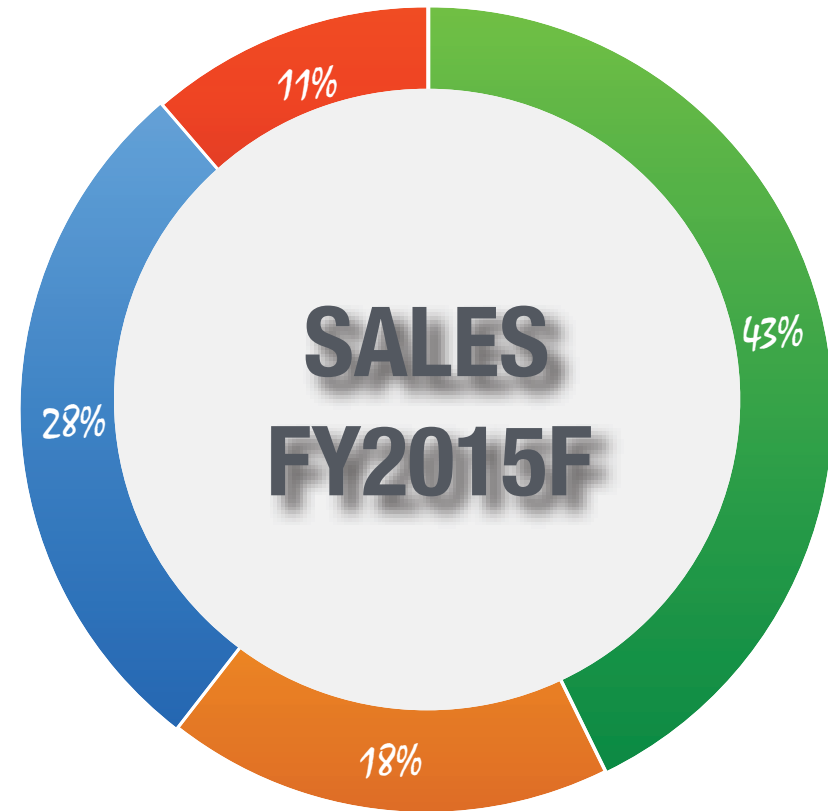
1H2014 Rp**5,853** tr

1H2015 Rp**4,778** tr

Gross Profit Margin



FY2015F per Segmen



*JO: Join Operations

LAPORAN LABA-RUGI KONSOLIDASI

SEMESTER 1 2015



(miliar Rupiah)

KETERANGAN	1H14	1H15	Growth
Penjualan Bersih	5.852,94	4.778,47	(18,36%)
Beban Pokok Penjualan	(5.184,24)	(4.282,20)	(17,40%)
Laba (Rugi) Pada Ventura Bersama	92,78	101,95	9,88%
Laba Kotor	761,47	598,23	(21,44%)
	13,00	12,70	
Beban Usaha	(177,30)	(184,38)	3,99%
Laba Usaha	584,17	413,84	(29,16%)
	10,00	9,90	
Pendapatan (Beban) lain-lain	(53,07)	(67,14)	26,51%
Laba (Rugi) Sebelum Pajak Penghasilan	531,10	346,71	(34,72%)
	9,10	9,30	
Pajak Final	(127,89)	(122,44)	(4,26%)
Pajak Tidak Final	(52,95)	(8,29)	(84,34%)
Pajak Tangguhan	(2,12)	(6,10)	187,74%
Laba Bersih	348,14	219,88	(36,84%)
	5,90	6,00	
Pendapatan Komprehensif Lain			
Laba Komprehensif	348,14	219,88	(36,84%)
	5,90	6,00	
Laba yang Dapat Diatribusikan Ke:			
Pemilik Entitas Induk	282,65	200,49	(29,07%)
	4,80	5,30	
Kepentingan Non Pengendali	65,49	19,39	(70,39%)
Jumlah	348,14	219,88	(36,84%)
Laba Bersih Per Saham (Rupiah Penuh)	46,05	33,17	

LAPORAN NERACA KONSOLIDASI

SEMESTER 1 2015



(miliar Rupiah)

KETERANGAN	1H14	1H15	Growth YoY
Jumlah Aset Lancar	9.244,34	10.075,34	8,99%
Jumlah Aset Tidak Lancar	5.386,86	6.979,31	29,56%
JUMLAH ASET	14.631,20	17.054,65	16,56%
Jumlah Liabilitas Jangka Pendek	7.823,70	9.177,21	17,30%
Jumlah Liabilitas Jangka Panjang	2.216,96	2.888,25	30,28%
JUMLAH LIABILITAS	10.040,67	12.065,46	20,17%
Modal Saham	614,92	614,92	
Modal Saham Yang Diperoleh Kembali	(10,27)	(10,27)	
Tambahan Modal Disetor	715,86	715,86	
Perubahan Ekuitas Pada Entitas Anak	1.408,72	1.150,78	
Saldo Laba	1.313,76	1.595,76	21,47%
Jumlah Ekuitas	4.590,35	4.989,19	8,69%
Kepentingan Non Pengendali	547,53	1.008,55	84,20%
JUMLAH LIABILITAS & EKUITAS	14.631,20	17.054,65	16,56%

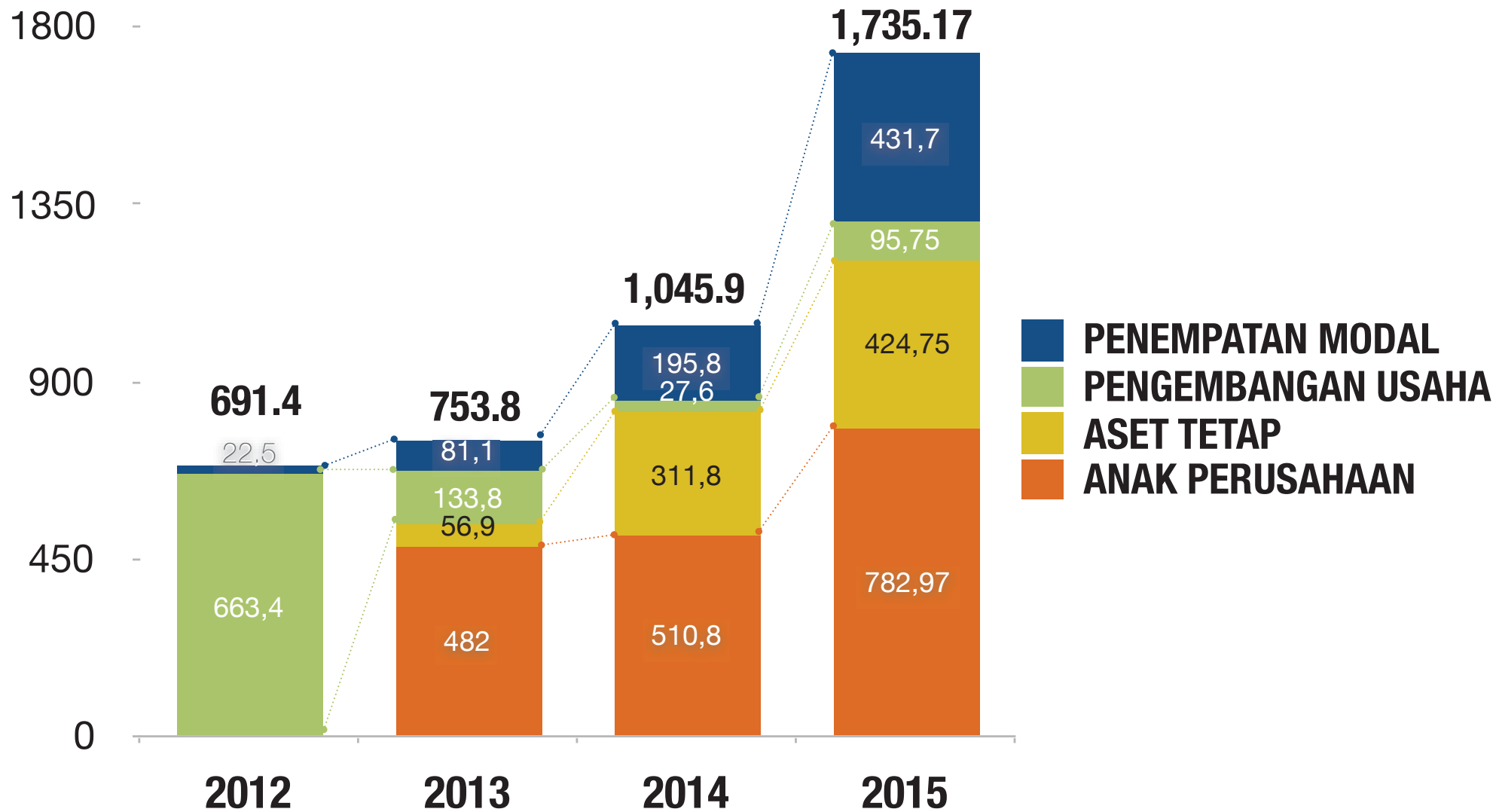
LAPORAN ARUS KAS KONSOLIDASI SEMESTER 1 2015



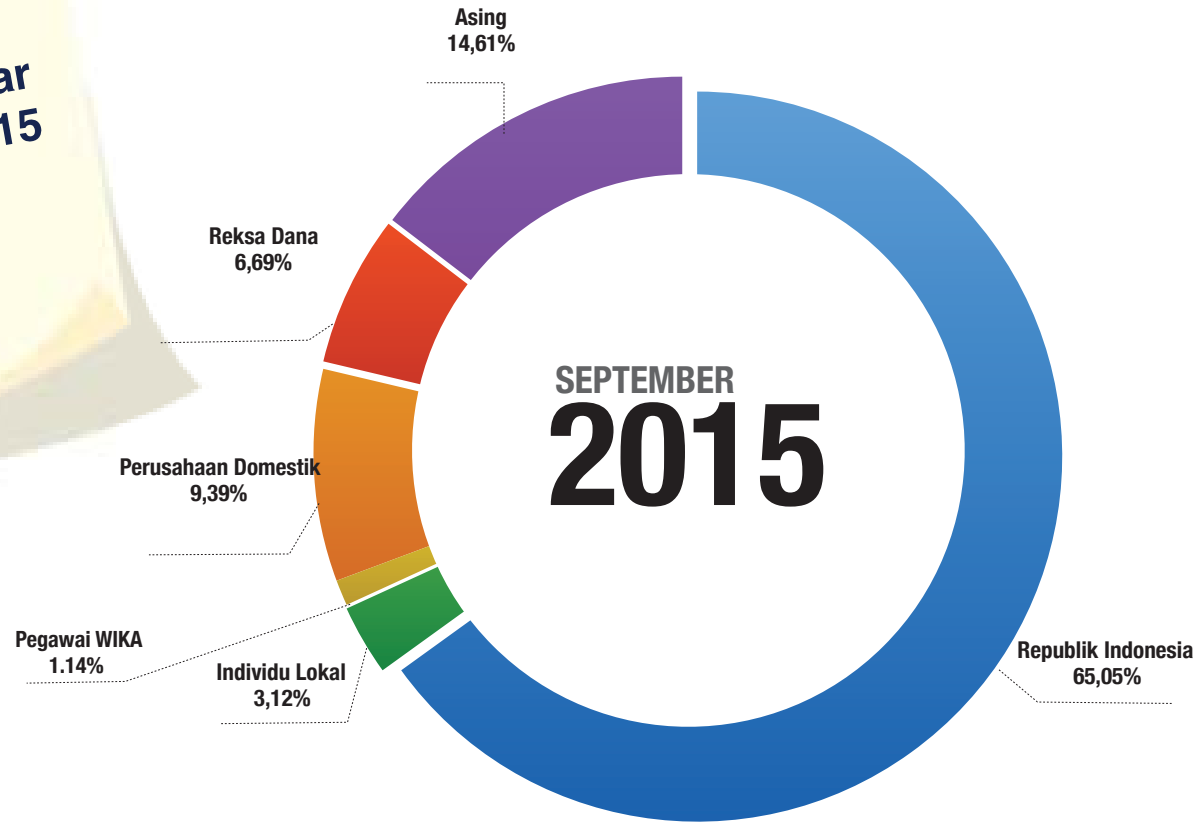
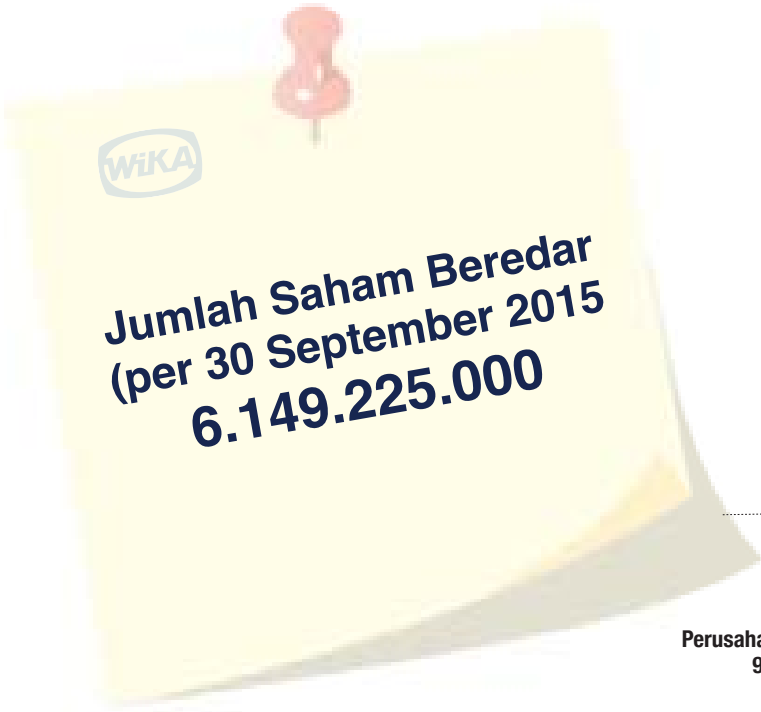
(miliar Rupiah)

KETERANGAN	1H15	1H15
Penerimaan Kas dari Pelanggan	4.669,18	4.947,29
Pembayaran Kepada Pemasok	(4.792,74)	(5.424,20)
Pembayaran Kepada Direksi & Karyawan	(141,95)	(148,41)
Pembayaran Beban Usaha dan Lainnya	(53,63)	(44,75)
Penerimaan Bunga Jasa Giro	30,37	40,37
Pembayaran Bunga Pinjaman	(49,51)	(103,58)
Pembayaran Pajak-Pajak	(107,62)	(203,95)
KAS BERSIH DARI AKTIVITAS OPERASI	(445,90)	(937,23)
KAS BERSIH DARI AKTIVITAS INVESTASI	(393,70)	(319,85)
KAS BERSIH DARI AKTIVITAS PENDANAAN	1.406,39	660,18
KENAIKAN (PENURUNAN) BERSIH KAS & SETARA KAS	566,79	(596,90)
SALDO KAS (SETARA KAS) AWAL PERIODE	1.386,71	2.300,89
SALDO KAS (SETARA KAS) AKHIR PERIODE	1.953,49	1.704,00

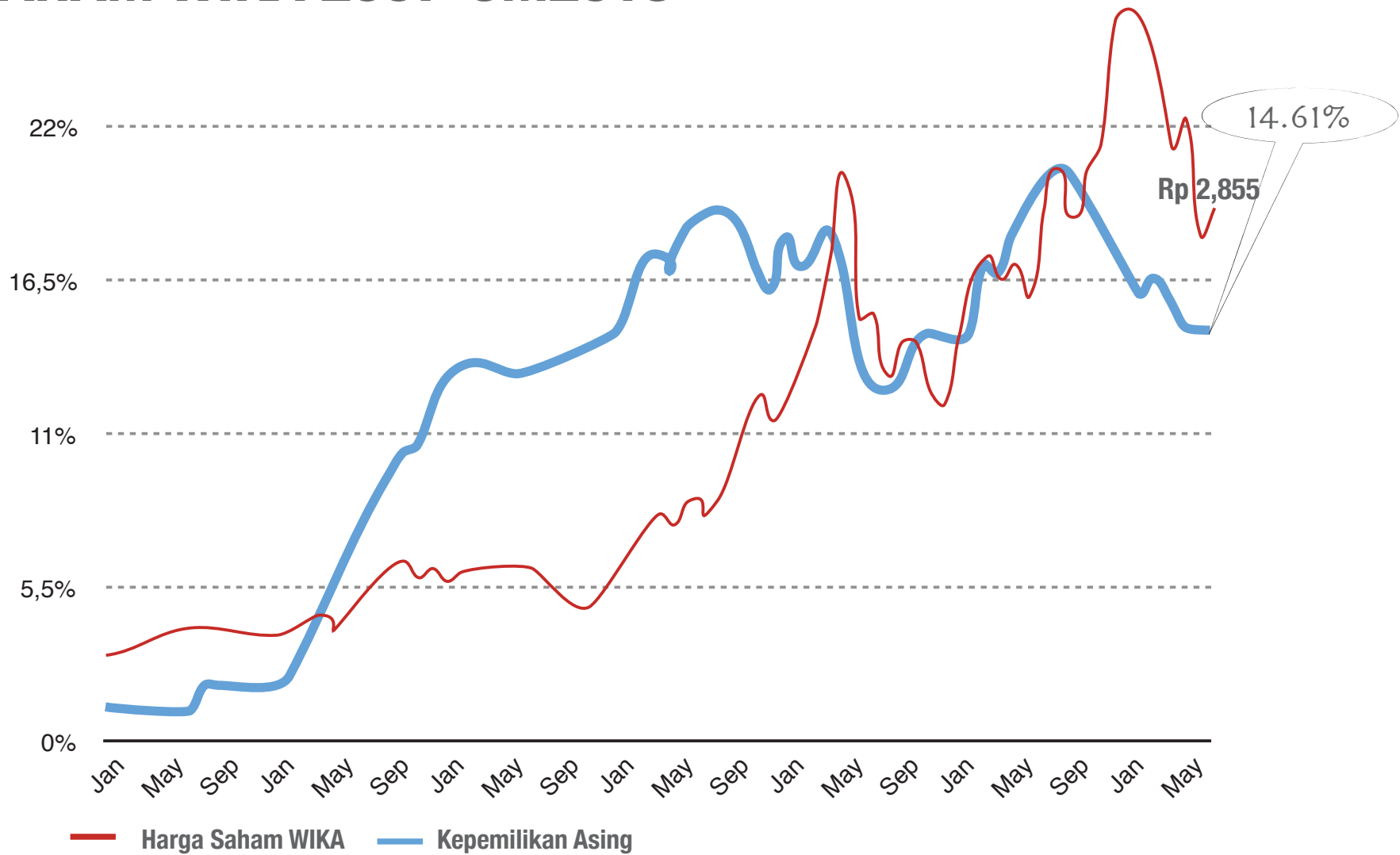
CAPITAL EXPENDITURE 2015F



STRUKTUR PEMEGANG SAHAM



KEPEMILIKAN ASING DAN PERGERAKAN HARGA SAHAM WIKA 2007-9M2015



Investor Relations

**Untuk informasi lebih lanjut
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